

Tamil Nadu Textbook and Educational Services Corporation,
Chennai-6

Rc.No.10447/PUR-II/2021

Procurement of SCHOOL BAG for the year 2022-2023
Clarification / Remarks on the Queries raised in the Pre-Bid Meeting
held on 07.01.2022 at 11.30 a.m.

Sl. No	Queries Raised	Remarks
1	<p>Turn Over: The Average annual turnover of the bidder during the last three financial years from 2017-18 to 2019-20 shall not be less than Rs.5.00 crore.</p> <p>Past Experience: The tenderer should have supplied atleast @5% i.e. 3.51 lakh of tendered quantity of 70.23 lakh School Bag to any Government Department/Semi Government PSU/Local Government bodies/Other Private agencies in any of the last three financial years.</p> <p>Cash Credit Facility: The Tenderer shall have a minimum cash credit facility of Rs.2.00 Crore exclusively for this work duly certified by the banker.</p>	<p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p>
2	<ol style="list-style-type: none">1) The raw material is imported from China.2) All the importers and manufacturers are from North, very restricted manufacturers in our State.3) If the raw material is replaced by cotton with water repellent properties will be beneficial for the local viewers and manufacturers, etc. Thus the State and country will save lot of foreign exchange on Imports.4) Also State is not benefited by the GST paid as the major suppliers are from north.	<p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p>

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3	<p>Manufacturer/Trader/Dealer of School bag/any bag in consortium with manufacture need be allowed to participate in the tender. The consortium agreement be executed in Rs.100/- stamp paper. The consortium agreement need not be mistaken to register as it involves huge expenditure of pay receiving 0.25% stamp duty as the total value of tender quantity 70.25 lakh nos. of bags.The tender will include this cost in to Price Bid.</p> <p>1. Minimum Eligibility requirements: The Tenderer shall be a Manufacturer/Trader/Supplier of School Bag and Food items and other commodities to the Government undertaking department can participate in the tender directly or Consortium with the Manufacturer of School bags the consortium partners maximum of 3 members in which one of the partners should be a Manufacturer of School bags atleast for a period of last 3 financial years and he shall possess valid registration for the manufacture of school bag issued by the competent authority. One of the consortium partners should be the Prime Bidder (copy of valid Certificate of Registration under the relevant laws should be enclosed). The Manufacturer having own manufacturing unit with infrastructure facilities may be accepted and allowed to participate in the tender as Consortium partner.</p> <p>2. Supply: As the quantity indented for the supply is very heavy the period of supply time shall be enhanced from 120 days to 180 days to enable the bidders to complete the supply without any difficulty.</p>	<p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p>

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	<p>3. 90% of the bill amount may please be paid by retaining 10% towards performance guarantee and out of the 10% Balance amount 5% shall be released in full after completion of supply within 15 days and the remaining 5% shall be paid after completion of the warranty period of 6 months.</p> <p>Out of remaining 10% of the bill amount 5% of the bill amount shall be settled in full after the effective performance of the contact to the entire satisfaction of the Corporation.</p>	<p>Bid Conditions Confirmed.</p>
4	<ol style="list-style-type: none"> 1) The tenderer shall be a Manufacturer/Trader/Supplier of School bags/any other Bags to Govt. constitutions. 2) Consortium with manufacturer of School Bags/any bags consortium partner maximum 3 requisition in which are of the partner should be a manufacturer of school bag. 3) The consortium agreement need not be insisted to register as it involves huge expenditure is paying 0.25% Stamp duty on the total value of 70.23 lakh school bags, Which would reflect in the price bid rate. Suitable assessment may please be issued. 4) The Tenderer shall be a Manufacturer / Trader/ Supplier / of School Bag / Any Bag to the Government undertaking department can participate in the tender directly Or Consortium with the Manufacturer of School bags the consortium partners Maximum of 3 members in which one of the partners should be a manufacturer of School bags at least for a period of last 3 financial years and he shall possess valid registration for the manufacture of School Bag issued by the competent Authority. 	<p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p>

Sl. No	Queries Raised	Remarks
	<p>One of the Consortium partners should be the Prime Bidder (Copy of valid certificate of Registration under the relevant laws should be enclosed). The manufacturer having own manufacturing unit or Leased Unit with Infrastructure Facilities may be accepted and allowed to participate in the tender as consortium partner.</p> <p>5) As the quantity indented for the supply is very heavy the period of supply time shall be enhanced from 120 Days to 180 Days to enable the bidders to complete the supply without any difficulty.</p> <p>6) 90% of the bill amount may please be paid by retaining 10% towards performance guarantee and out of the 10% Balance amount 5% shall be released in full after completion of supply within 15 Days and the remaining 5% shall be paid after completion of the warranty period of 6 months.</p> <p>7) Out of the remaining 10% of the bill amount 5% of the bill amount shall be settled in full after the effective performance of the contract to the entire satisfaction of the corporation.</p>	<p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p>
5	Clarification sought on whether EMD Exemption can be claimed as a Medium scale unit.	Bid Conditions Confirmed.
6	1) As Bag industries are unorganised sector. Turnover will be reduced to 5crores.As minimum bag quantity is1,90,000 it may be reasonable. Due to corona last 2 years business is affected. So turnover criteria be	Bid Conditions Confirmed.

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	<p>considered.SSI units registered and working in Tamil Nadu atleast 25% of order may given as priority as exist in other states without price priority.</p> <p>2) Penalty be reduced 1% for atleast 4 weeks and then as per your clause.</p>	<p>Bid Conditions Confirmed.</p>
7	<p>1) Turnover for year 2017-18 to 2020-21 – 8 Crore Please reduce 5 Crores because last two year Covid-19 problem in all SSI unit difficult to turnover.</p> <p>2) Penalty close in the form 1st two week 1% than 3%. Please reduce 4 week penalty start 1% after 3%.</p>	<p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p>
8	<p>Past Experience: The tenderer should have supplied atleast 5% i.e. 3.51 lakh of the tendered quantity of 70.23 lakh School bag to any Government department /Semi-Government PSU/Local Government bodies in any of the last 3 financial years. These 4.4.5 clause should be detailed in all 9 tenders, this clause do not available.</p>	<p>Bid Conditions Confirmed.</p>
9	<p>Annexure-IX , have not been ever blacklisted by any Central/any State Government and No Court case or any legal proceeding/decision are pending regarding the same for being blacklisted for any reason whatever in the year.</p>	<p>Bid Conditions Confirmed.</p>
10	<p>1. 5% is too low, it should be 25% minimum as in other tender.</p> <p>2. Turnover requirement of 8 Crore is too low, it should be increased to atleast 50 Crore.</p>	<p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p>

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12	<p>1. Authorised Dealer also allowed to participate in Tender on behalf of a manufacturer</p> <p>“In terms thereof, WBTBCL hereby invites Bids through ‘e-tendering’ from eligible and qualified Indian School Bag manufacturers “To ascertain the rate per pieces of School Bag for Procurement of 60,00,000 (approx.) pieces of School Bags for students studying in Classes V to VII in the State of West Bengal” to be delivered at different locations across the State. The tender will comprise of the Technical Bid and the Financial Bid. Bidders shall submit the Technical Bid through ‘e-tendering’ while the Financial Bid in the form of the Bill of Quantities (BOQ) given in the e-tendering portal. Bidders must Bid for at least 6,00,000 (Six lacs) pieces of the School Bags.</p> <p>A manufacturer who fulfills the Technical and Financial criteria, will have the option to authorize only one Authorised Dealer, appointed before Tender date, to participate in the Tender on his behalf. In such cases through the Bidder will be the Authorised Dealer, the Technical and Financial credentials of manufacturer will be the qualifying criteria, for participation in the Tender through Authorised Dealer. The actual manufacturer will also be liable to follow the Instructions to Bidders (ITB), to comply with the Schedule of Requirements (SoR) & to fulfill all the terms & conditions of this tender as per General Conditions of Contract (GCC) including Quality Assurance & delivery performance. The Actual manufacturer has to give an undertaking in this regard.”</p>	<p>Bid Conditions Confirmed.</p>

Sl. No	Queries Raised	Remarks
	<p>Page 6 Para 10 (iv) (b) (Section-I) and Page 14 Para 4.4.1 (b) should be read as: “The Bidder shall be a manufacturer of School Bags or similar bags having its own manufacturing facilities in India registered under the Factories Act, 1948, or any other valid license for bag manufacturing.</p> <p>A manufacturer who fulfills the Technical and Financial criteria, will have the option to authorize only one Authorised Dealer, appointed before Tender date, to participate in the Tender on his behalf. In such cases thorough the Bidder will be the Authorised Dealer, the Technical and Financial credentials of manufacturer will be the qualifying criteria, for participation in the Tender through Authorised Dealer. The actual manufacturer will also be liable to follow the Instructions to Bidders (ITB), to comply with the Schedule of Requirement (SOR) & to fullfill all the terms & conditions of this tender as per General Conditions of Contract (GCC) including Quality Assurance & delivery performance. The Actual manufacturer has to give an undertaking in this regard.”</p> <p>Page 14 Para 4.2(u) and Page 19 Para 11.2 (l) should be read as: “Copy of Certificate of Authorised Dealer.”</p> <p>2. Financial year 2019-20 also would be considered for supply criteria: Page 6: Para 10(iv) (c) (ii) & Page14: Para 4, 4, 4.1(d) (Section-II) should be read as: “Having done buld supply of at least 6,00,000 pieces of School Bags by single order to an actual consumer (not a reseller) or any Government body, n any of the last 4(four)</p>	<p style="text-align: center;">Bid Conditions Confirmed.</p>

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	<p>financial years (2016-2017, 2017-2018, 2018-2019, 2019-2020)”</p> <p>3. Experience of delivery of School Bags at 50 locations in a single order: Page 6: Para 10(iv) © (iii) & Page 14: Para 4, 4.1 (e) (Section – II) should be read as: “Experience of delivery of School Bags to at least 50 locations in a single order in any state in India in a single order in any of the last 4 (four) financial years (2016-2017, 2017-2018, 2018-2019, 2019-2020)”.</p> <p>4. For successful Bidders EMD will be converted to as part of performance Security: Page 9 Para 19 (Section-I) & Page 24: Para 4,4.1(e) (Section-II) should be read as: “The EMD/Bid Security of Unsuccessful Bidders will be returned by WBTBCL without any interest within 7 days of signing of Contract in respect of such the awarded quantity as determined by the Purchase Committee, submission of Performance Security by the Selected Bidder and an application by the unsuccessful Bidder for such refund. For successful Bidders, the EMD will be converted to as part of Performance Security”.</p> <p>5. Reduction of Average Annual Turnover: Page 5 Para 10(iii) (a) & Page 14 Para 4, 4.1(f) should be read as: A Bidder must have average annual turnover of at least Rs.15 Crores in the 3 (three) financial years (i.e. 2016-2017, 2017-2018 and 2018-2019).</p>	<p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p> <p>Bid Conditions Confirmed.</p>

Sl. No	Queries Raised	Remarks
	<p>Page 5 Para 10(iii) (b) & Page 14 Para 4, 4.1 (g) shall remain same as: A Bidder shall have an average minimum Net Worth of Rs.5 Crores in the 3 (three) financial year (i.e. 2016-2017, 2017-2018 and 2018-2019).</p> <p>6. Fraudulent Practice: All communications from Bidders must be addressed only to the Purchase Committee of West Bengal Text Book Corporation Ltd. Any communication from any Bidder or their Associates addressed to any other Executive of West Bengal Text Book Corporation Ltd will not be taken cognizance of, and will be deemed as violation of Tender clause no.3.1(a) (ii) at page no 12 as Fraudulent Practice and clause No.3.1 (d) at page no 13 and clause 4.3 at page No.15.</p>	<p>Bid Conditions Confirmed.</p>
13	<p>We request you consider past School Bag/any similar bag have supplied atleast @ 5% i.e., 3.51 lakh of the tender quantity of 70.23 lakh School bag to any Government Department /Semi Government PSU/ Local Government bodies in any of the last five financial years.</p>	<p>Bid Conditions Confirmed.</p>
14	<p>We take this opportunity to bring to your kind notice that in Tender document, Clause 4.4.5 on page-12 Past Experience of Tender required is atleast @5% i.e. 3.51 lakh of tendered quantity of 70.23 lakh School Bag to any Government Department/Semi Government PSU/Local Government bodies. However, there is no mention of supply to Corporate/Public listed Companies. As many corporate like us do not supply to the Government Departments directly but have the expertise as well as the capacity to do the same.</p>	<p>Bid Conditions Confirmed.</p>

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	We, therefore, request you to please consider and add the same in the requirement list so that companies like us can also participate as more participants will create a healthier and competitive environment which will be a win situation for all the stakeholders including the Government of Tamil Nadu	

Sd/-
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Tender Inviting Authority
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